

Dear Home Buyer,

Thank you for choosing Southeast CDC for Housing Counseling. We hope to help you make one of the most important purchases of your life.

Southeast Community Development Corporation is providing homebuyer education for your benefit, and in this capacity our primary responsibility is to you. While you may learn about homeownership, rental or development opportunities from the housing counseling staff, you are under no obligation to purchase any properties or services as a condition of receiving service from Southeast Community Development Corporation. Housing Counselors will offer objective advice, if requested, about loan products for which your household may be eligible. Your household is free to select lenders and lending products of your own choosing. Furthermore, the information provided on this form does not constitute an application for mortgage financing, mortgage insurance or for down payment assistance programs.

We cannot issue certificates to clients who do not provide all required documents and complete application.

If you wish to make a complaint about this agency, you must mail a signed and dated letter to the attention of the Executive Director. Prior to addressing or responding, Southeast CDC may be present this complaint to the Board of Directors for review.

Southeast CDC is a non-profit agency and tax exempt 501(c)3 IRS code.

Please consider making a tax deductible donation to Southeast CDC. All donations are voluntary.

FEE SCHEDULE

- Southeast CDC charges \$15 credit report fee for individuals and \$30 for joint. Payment method accepted: Cash, Check or PayPal.
- As of July 1, 2015, Southeast CDC will charge \$100 for one-on-one home buying counseling for households with income greater than \$100,000.
 Payment method accepted: Check or PayPal.
- Southeast CDC charges \$99 for the E-Home online homebuyer education. Payment method accepted: Major Credit Cards

Note: Payment is due at time of service.

| OFFICE USE | | | | |
|---|--------------------------------|-----------------------------------|--|--|
| Workshop Date: | Payment Received: (Circle One) | For: (Circle Service(s) Provided) | | |
| Workshop Location: Cash/Check/PayPal/Other: | | Counseling Service: \$100 | | |
| Agency: | Amount: \$ | Credit Report: \$15 /\$30 | | |
| Notes: Received By: | | | | |
| | (Staff Initials) | | | |

AUTHORIZATION

I authorize the Southeast CDC to (*please initial on line next to statement, if applicable, put N/A if not applicable*):

_____Review my/our credit file for informational inquiry purposes; and

_____Obtain a copy of the HUD-1 Settlement Statement, Appraisal, and Real Estate Note(s) when I/we purchase a home from the lender who made me/us a loan and/or the title company that closed the loan.

HOLD HARMLESS AGREEMENT

I shall not hold Southeast CDC or any of its directors, officers, employees, agents, or affiliates liable in connection with any activities undertaken or advice given by or on behalf of Southeast CDC, whether or not it is offered at my request. I assume all risk of such activities and advice and their results and consequences thereof.

I further agree to indemnify and hold harmless Southeast CDC and its directors, officers, employees, and all others associated with it, in connection with any and all acts or omissions for any reason whatsoever, including but not limited to, negligence, with respect to consultation, technical advice, financial consulting, loan processing, property inspection and any and all other activities and advice.

SOUTHEAST CDC PRIVACY POLICY

SOUTHEAST COMMUNITY DEVELOPMENT CORPORATION is committed to assuring the privacy of the individuals and/or families who have contacted us for assistance. We assure you that all information shared both orally and in writing will be managed within legal and ethical considerations. Your "nonpublic personal information," such as your total debt information, income, living expenses and personal information concerning your financial circumstances, will be provided to creditors, program monitors, and others only with your authorization and signatures. We may also use anonymous aggregated case file information for the purpose of evaluating our services, gathering valuable research information and designing future programs.

Applicant Signature

Date:_____

Date:__

Co-Applicant Signature



HOMEBUYER INTAKE FORM

| APPLICANT (Please Print Clearly) | | | | |
|----------------------------------|--------|--------------------|--|--|
| First Name | М | Last Name | | |
| | | | | |
| Address | Unit # | City State Zip | | |
| | | | | |
| Home Number: () – | | Work Number: () – | | |
| Mobile/Cell: () – | | Fax: () – | | |
| Email: | | Gender: | | |
| Last 4 Digits of SSN: | | Birth Date :// | | |

Do you live in a rural area? (please circle):

Race (please circle):

- White
- American Indian/Alaskan Native
- Native Hawaiian/Other Pacific Islander
- Asian and White
- American Indian/Alaskan Native and Black

Ethnicity (please select "yes" or "no" for Hispanic Origin).

| Hispanic? | Yes | No |
|-----------|-----|----|

Where were you born? _____

(Name of Country)

Parentage: (please circle one):

- You are U.S. born and 1 or both of your parents are foreign born
- You are U.S. born but 1 or both grandparents foreign born
- You are foreign born
- You, your parents and grandparents are all U.S. born

| Handicapped/Disabled? (please circle): | Yes | No |
|--|-----|----|
| Handicapped/Disabled Child? (please circle): | Yes | No |

Black or African American

• Asian

Yes

• American Indian/Alaskan Native and White

No

- Black/African American and White
- Other :_____

| Are you a United State Veteran? (please circle): | Yes No | | | |
|---|---|----------------------|--|--|
| Are you Active Military? (please circle): | Yes No | | | |
| Household Type (please circle the most accurate)?• Male headed single parent household• Female headed single parent household• Male headed single parent household• Single adult• Two or more unrelated adults• Married with children• Married without children• Other• Widow | | | | |
| Family/Household Size: How many dependents (other than those listed by any co-borrower)? | Annual Income: | | | |
| Are you Proficient in English? (please circle): | Yes No | | | |
| Education (please circle one):Below High School Diploma | H.S. Diploma or Equivalent | Two-Year College | | |
| Bachelors Degree | Masters Degree | Above Masters Degree | | |
| Referred to by (please circle all that apply):NewspaperFriendInternet/WebsiteStaff/Board memberPrint AdvertisementGovernmentWalk-Realtor: which one?Bank: which one?InInInInIn | | | | |
| | er with Mortgage Paid Off Family and no rent | Homeless Other: | | |

Are you a First Time Buyer (you do not currently own a home not owned a home in the past three (3) years?) (please circle one) Yes No



Lender Information

| Name | Address | Phone Number () - |
|------|---------|--------------------|
| | | |

Realtor Information

| Name | Address | Phone Number () - |
|------|---------|--------------------|
| | | |

If not employed, please list all sources of income, amount, & frequency

| Source | Amount (USD\$) | Frequency |
|--------|----------------|-----------|
| | \$ | |
| | \$ | |
| | \$ | |
| | \$ | |
| | \$ | |

| Please circle: Part-Time or Full Time | | Hire Date: | | |
|---------------------------------------|----------------------|----------------|-------|----------|
| Primary Employer: | | Title/Position | ו: | |
| Employer's Address: | | | | |
| | | | | |
| Street | City | | State | Zip Code |
| Employers Phone: () | | | | |
| Gross Income (before taxes): \$ | _ (hourly – weekly – | bi-weekly) | | |

| Please circle: Part-Time or Full Time | | Length of Empl | oyment: | | |
|---|-----------------------|---------------------|----------|-------|--------|
| Previous Employer: Employer's Address: | | Title/ Position: | | | |
| | | | | | |
| Street | City | S | tate | Zip | Code |
| Employers Phone: () | _ | | | | |
| Gross Income (before taxes): \$ | (hourly – weekly | / – bi-weekly) | | | |
| Continue listing previous | s employers on a sepa | rate sheet of paper | | | |
| LIABILITIES/DEBT | | | | | |
| This will be done during budget creation | | | | | |
| BANKRUPTCY | | | | | |
| Are you currently in Chapter 13 bankruptcy? | | Cir | cle One: | NO | YES |
| If yes, when did it begin? If yes, when will it be paid out? | | | | | |
| If yes, how much is the payment? | | | | | |
| Have you had a Chapter 7 bankruptcy? | | Cir | cle One: | NO | YES |
| If yes, when was it discharged? | | | | | |
| LIQUID FUNDS/SAVINGS/INVESTMENTS | | | | | |
| Please list the approximate value of the following: | | | | | |
| | APPI | LICANT | <i>C</i> | O-APF | PLICAN |
| | | | | | |
| Checking account | | | | | |
| Checking account Savings account | | | | | |
| ů | | | | | |
| Savings account | | | | | |
| Savings account Cash | | | | | |
| Savings account Cash CDs | | | | | |

Southeast CDC | 3323 Eastern Avenue, Suite 200 | Baltimore, Maryland 21224 www.SoutheastCDC.org 410-342-3234 | 410-342-1719 (fax)



| CO-APPLICANT (Please Print Clearly) | | | | |
|-------------------------------------|--------|--------------------|--|--|
| First Name | М | Last Name | | |
| | | | | |
| Address | Unit # | City State Zip | | |
| | | | | |
| Home Number: () – | | Work Number: () – | | |
| | | | | |
| Mobile/Cell: () – | | Fax: () – | | |
| Email: | | Gender: | | |
| | | | | |
| Last 4 Digits of SSN: | | Birth Date :// | | |
| | | | | |

CO-APPLICANT INFORMATION

Race (please circle):

- White
- American Indian/Alaskan Native
- Native Hawaiian/Other Pacific Islander
- Asian and White
- American Indian/Alaskan Native and Black
- Black or African American
- Asian
- American Indian/Alaskan Native and White
- Black/African American and White
- Other :_____

Ethnicity (please select "yes" or "no" for Hispanic Origin).

Hispanic?:

No

Where were you born? _____

(Name of Country)

Parentage: (please circle one):

- You are U.S. born and 1 or both of your parents are foreign born
- You are U.S. born but 1 or both grandparents foreign born

Yes

• You are foreign born

Daughter

Girlfriend

• You, your parents and grandparents are all U.S. born

Relationship to Applicant (please circle):

•

•

- Spouse
- Boyfriend

- SonFather
- Sister
 - Mother
- Brother
- Other:

Education (please circle one):

- Below High School Diploma
 H.S. Diploma or Equivalent
 Two-Year College
 - Bachelors Degree•Masters Degree

Above Masters Degree

CO-APPLICANT EMPLOYMENT — Last 2 Years

If not employed, please list all sources of income, amount, & frequency

| Source | Amount (USD\$) | Frequency |
|--------|----------------|-----------|
| | | |
| | \$ | |
| | \$ | |
| | \$ | |
| | \$ | |
| | \$ | |

| Please circle: Part-Time or Full Tim | ne | Hire Date: | | |
|--------------------------------------|------------------|-----------------|-------|----------|
| Primary Employer: | | Title/Position: | | |
| Employer's Address: | | | | |
| | | | | |
| Street | City | | State | Zip Code |
| Employers Phone: () | | | | |
| Gross Income (before taxes): \$ | (hourly – weekly | / – bi-weekly) | | |

| Please circle: Part-Time or Full Tir | ne | Length of Employ | yment: | |
|---|-----------------|------------------|--------|----------|
| Previous Employer: | | Title/Position: | | |
| Employer's Address: | | | | |
| | | | | |
| | | | | |
| Street | City | | State | Zip Code |
| | | | | |
| Employers Dhaney (| | | | |
| Employers Phone: () | | | | |
| Gross Income (before taxes): \$ | (hourly – weekl | v – bi-weekly) | | |
| | | , | | |
| Continue listing previous employers on a separate sheet of paper. | | | | |

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GENERAL POLICIES

By signing below, I understand the following

Southeast Community Development Corporation (Southeast CDC) engages in the purchase, rehabilitation and sale of properties. As a client of their Homebuyer Education, Mortgage Default Intervention, Post Purchase, Reverse Mortgage Counseling Programs, I am/we are under no obligation to purchase or rent from, or to sell our property to Southeast CDC.

Southeast CDC partners with Lenders, Real Estate Agents, Home Inspectors, Mortgage Lenders, and Home Appraisers who by invitation from Southeast CDC participate in Southeast CDC home buying workshops. As a client of the Southeast CDC, you are under no obligation to receive, purchase or utilize any services offered by the organization or its exclusive partners in order to receive housing counseling services from Southeast CDC.

SOUTHEAST CDC ROLES & RESPONSIBILITIES

A Southeast CDC Housing Counselor will use his/her best judgment based on experience and training and make certain recommendations to you. Please keep in mind that only you can decide whether to accept a Counselor's advice or to seek an alternative course of action.

Your Role is:

- To promptly provide documents requested to your housing counselor;
- Provide truthful, accurate information

Southeast CDC Housing Counselor's Role is:

- To educate people about the home buying process
- To discuss your options and answer your questions;
- To provide information to you about prioritizing debts & spending;

Southeast CDC Housing Counselor cannot:

- Guarantee any results, incentives, or loan products.
- Choose a home for you
- Choose a bank, title company or other service provider for you
- Require your loan servicer or loan servicer's attorney to change the terms of your loan or take any other requested action; and
- Give legal or tax advice.

| Signature | Date | | |
|---------------------|------|--|--|
| Co App Signature | Date | | |
| COUNSELOR Signature | Date | | |

CREDIT REPORT AUTHORIZATION-APPLICANT

| There is a \$15 Credit Report Fe | e for Individuals an | d \$30 for a Joint Credi | t Report |
|---|-----------------------|--------------------------|-------------------|
| Applicant: First | Middle | Last | |
| | | Last | |
| Applicant Last 4 Digits of Social Security Numbe | l: | | |
| Applicant Date of Birth:// Month Day Year | - | | |
| Address: | | | |
| Address:Street | City | State | Zip |
| Co-Applicant: First | | Last | |
| First | Middle | Last | |
| Co-Applicant Last 4 Digits of Social Security Nur | nber (if both named o | n mortgage): | |
| Co-Applicant Date of Birth/_//////// | ear | | |
| Address:Street | City | State | Zip |
| I (We) hereby give permission to pull/obtain my (assistance in regards to my (our) home or my (ou | | he purposes of my (our |) application for |
| Both signatures are required if joint report is requ | uested: | | |
| | <i>I</i> | Date | |
| Signature | | Date | |
| | | | |
| Signature | | Date | |

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